

Gain insight in an instant.

Xactly Analytics™ helps you sell more by using your validated data to gain insight about your sales compensation. Answer questions like what has been sold, to whom, and for how much with a few clicks of a mouse, and easily share information with custom reports and dashboards.

Drive insight with validated, post-sales data

Build reports or conduct ad-hoc analytics

Create custom dashboards with just a few clicks

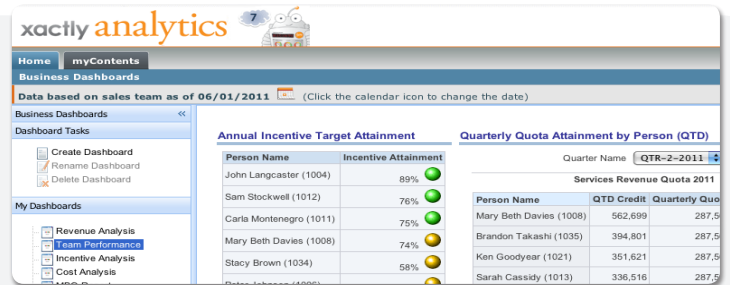
With Xactly Analytics, you get a better understanding of where your business is headed, and how you can improve.

“Xactly Analytics lets people see all the credits that go through the system without downloading a lot of data - we just create a simple report and make the people in the field happy.”

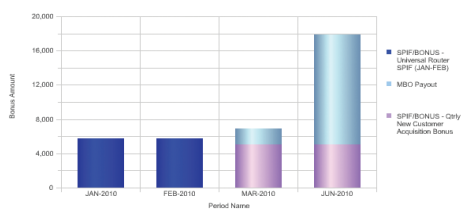
– ARM Holdings

Best Practices Built In

Analytics ships with a variety of pre-built dashboards, reports, and metrics that tell you everything you need to know about your company's sales compensation. This functionality is the culmination of many years of experience delivering sales compensation management solutions.



Total Bonus by Type (Business Currency)

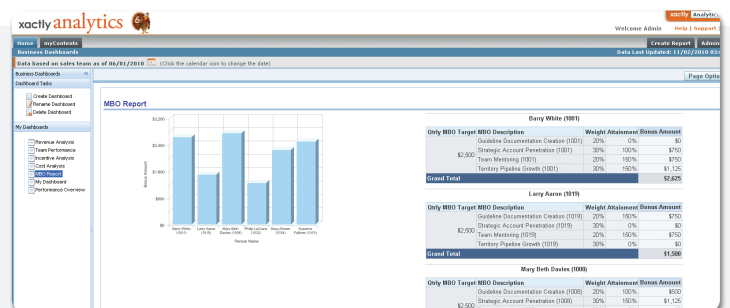


Ad-Hoc Analysis

Ad-hoc analysis is made easy with our web-based report creation wizard. Simply choose your metrics and report layout and Analytics will do the rest of the work, without slowing down your production environment. Analytics lets you sort, filter, rank, and sum your data as well as drill down for underlying information.

Custom Dashboards

Analytics gives analysts and administrators the ability to create custom dashboards with just a few clicks. Easily track Key Performance Indicators with the appropriate charts, tables, and gauges to intuitively inform team members and managers what is going on with their business.





Xactly Incent is designed to easily manage the complex incentive compensation processes of enterprise companies. Its fully automated, web-based approach replaces tedious, manual processes, making any incentive program easy to manage and error free. Incent transforms your sales compensation processes from an administrative sink-hole to a strategic revenue driver that provides valuable insight into the health of your business.

“Xactly has provided us with the most reasonable implementation I have seen in the compensation environment in 20 years.”

– Ingres

Meet the Xactly Incent Modules

While Incent serves as the core of your sales compensation system, the modules fuel the fire by providing extra automation, leveraging sales data to give you more information about your business. All Xactly modules integrate seamlessly with Incent, and can be enabled almost instantly.

analytics

Xactly Analytics™ lets you use validated sales data to answer critical questions about your business like which products are most profitable, or which territories contribute most to your numbers.

delta

Xactly DELTA™ is a managed service that helps you move data you need out of disparate systems and into Incent.

edocs & approvals

Xactly eDocs & Approvals™ helps you manage compensation documents like plans and certification letters, and lets you create reusable custom workflows to manage document routing, review, and approval.

modeling

Xactly Modeling™ helps you answer “what if” scenarios without risking your budget or reputation. Use production data in a model environment to see the effects of plan changes before you make them.

sandbox

Xactly Sandbox™ replicates your Incent environment, allowing you to freely experiment with all the nuances of your compensation system while leaving your production environment unaffected. When you find something that works, Sandbox lets you easily migrate changes to production.

territories

Xactly Territories™ provides an end to end solution for automating territory management and credit assignment processes. With Territories, companies can optimize sales coverage, balance workloads, and assign sales professionals to the most appropriate territories based on a variety of attributes.

views

Xactly Views™ is a report service for Xactly Incent that allows you to customize reports to meet your specific needs. Views lets you combine sales data with data from any other system to create a comprehensive view of your business.

For More Information

Visit www.xactlycorp.com or call 1.866.GO.XACTLY (469.2285) to learn how Xactly Incent lets you pay sales commissions on time and error free, motivating your sales team to do more.

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