

Easily manage compensation documentation.

Xactly eDocs & Approvals™ saves you time and effort by eliminating the tedious, manual processes involved with generating, distributing, and approving compensation documents. With eDocs & Approvals you can use customizable workflows to automate document management.

Dynamically generate plan documents and certification letters

Customize workflows for document review and approval

Generate payment approvals and route for review

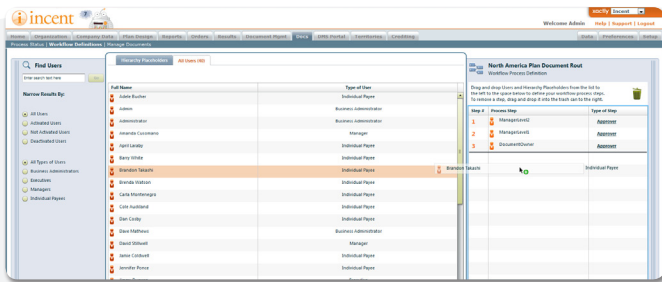
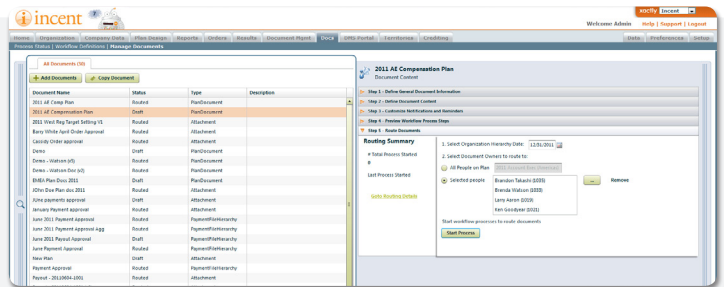
Xactly eDocs & Approvals takes the hassle out of document management, increases document visibility, and provides a complete set of records in the case of an audit.

“Where we once had transcription errors, dawdling, and even deliberate changes, we now have a rigorous, centrally controlled system for securing and archiving plan approvals. This has been amazingly helpful for internal controls, compliance, and speed of implementation.”

– Acision

Dynamically Generate Documents

With eDocs & Approvals you can dynamically generate plan documents, certification letters, and payment files based on details provided by Xactly Incent. Routing your generated content is as easy as selecting the appropriate workflow and clicking go.

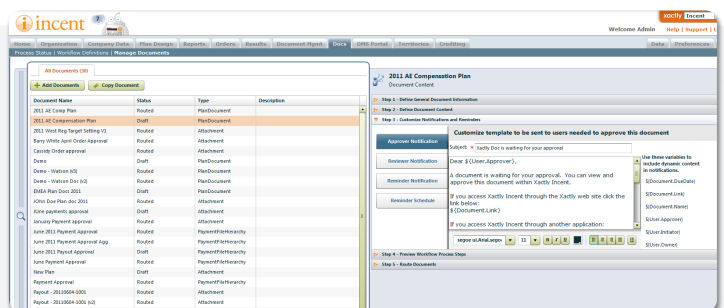


Customize Document Workflows

Document routing, review, and approval is all managed with customizable workflows. You can choose from a variety of built-in workflows, or create your own using a drag and drop interface. Workflow steps can refer to named individuals or hierarchical roles for total flexibility.

Easy Administration

eDocs & Approvals can send automatic email notifications and reminders when action is required. Users can also track document status through the Docs Pod in Xactly Incent. Administrators get total control and easy tracking through the built-in administrator dashboard.





Xactly Incent is designed to easily manage the complex incentive compensation processes of enterprise companies. Its fully automated, web-based approach replaces tedious, manual processes, making any incentive program easy to manage and error free. Incent transforms your sales compensation processes from an administrative sink-hole to a strategic revenue driver that provides valuable insight into the health of your business.

“Xactly has provided us with the most reasonable implementation I have seen in the compensation environment in 20 years.”

– Ingres

Meet the Xactly Incent Modules

While Incent serves as the core of your sales compensation system, the modules fuel the fire by providing extra automation, leveraging sales data to give you more information about your business. All Xactly modules integrate seamlessly with Incent, and can be enabled almost instantly.

analytics

Xactly Analytics™ lets you use validated sales data to answer critical questions about your business like which products are most profitable, or which territories contribute most to your numbers.

delta

Xactly DELTA™ is a managed service that helps you move data you need out of disparate systems and into Incent.

edocs & approvals

Xactly eDocs & Approvals™ helps you manage compensation documents like plans and certification letters, and lets you create reusable custom workflows to manage document routing, review, and approval.

modeling

Xactly Modeling™ helps you answer “what if” scenarios without risking your budget or reputation. Use production data in a model environment to see the effects of plan changes before you make them.

sandbox

Xactly Sandbox™ replicates your Incent environment, allowing you to freely experiment with all the nuances of your compensation system while leaving your production environment unaffected. When you find something that works, Sandbox lets you easily migrate changes to production.

territories

Xactly Territories™ provides an end to end solution for automating territory management and credit assignment processes. With Territories, companies can optimize sales coverage, balance workloads, and assign sales professionals to the most appropriate territories based on a variety of attributes.

views

Xactly Views™ is a report service for Xactly Incent that allows you to customize reports to meet your specific needs. Views lets you combine sales data with data from any other system to create a comprehensive view of your business.

For More Information

Visit www.xactlycorp.com or call 1.866.GO.XACTLY (469.2285) to learn how Xactly Incent lets you pay sales commissions on time and error free, motivating your sales team to do more.

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