

Analyze, validate, and test.

Xactly Sandbox™ provides a full copy of your production Incent workspace so you can experiment with new ideas without risking live operations. Use Sandbox to conduct historic data analyses, configure and test plan changes, and validate changes to data integration.

Validate data integration changes

Configure and test new plans and hierarchies

Conduct historical data analyses

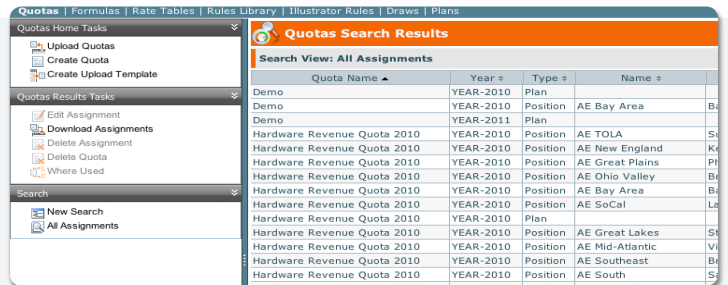
Xactly Sandbox lets you safely and freely experiment with everything related to sales compensation without risking your production data, or slowing down day-to-day operations.

“From automation, to visibility and analytics, to linkages with salesforce.com - Xactly covered all our bases.”

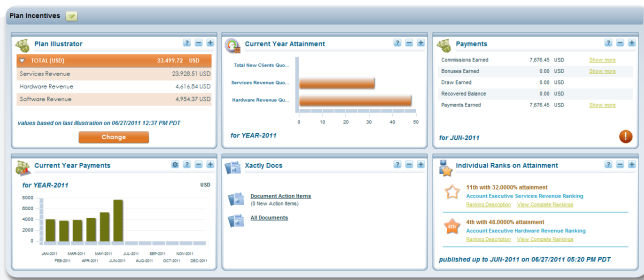
– Carestream Health

Test Plan Changes

Prior to making changes in your production instance of Incent, you can use Sandbox to see how your new plans perform using historic or experimental data. Combined with Xactly Modeling, Sandbox gives you all the tools you need to test new comp strategies and easily implement the final changes.



Quota Name	Year	Type	Name
Demo	YEAR-2010	Plan	
Demo	YEAR-2010	Position	AE Bay Area
Demo	YEAR-2011	Plan	
Hardware Revenue Quota 2010	YEAR-2010	Position	AE TOLA
Hardware Revenue Quota 2010	YEAR-2010	Position	AE New England
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Great Plains
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Ohio Valley
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Bay Area
Hardware Revenue Quota 2010	YEAR-2010	Position	AE SoCal
Hardware Revenue Quota 2010	YEAR-2010	Plan	
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Great Lakes
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Mid-Atlantic
Hardware Revenue Quota 2010	YEAR-2010	Position	AE Southeast
Hardware Revenue Quota 2010	YEAR-2010	Position	AE South



Explore Customization Options

Sandbox gives you an environment to explore the variety of customization options for administrators and business users included with Xactly Incent. Build and test new dashboards, reports, or configurations without disrupting day-to-day activities, and easily migrate new enhancements to your production instance.

Validate Data Integration

As systems are upgraded or changed, your data integration requirements will need to be revisited. Sandbox gives you a platform to test changes to the way you load data into Incent without compromising your production data.





Xactly Incent is designed to easily manage the complex incentive compensation processes of enterprise companies. Its fully automated, web-based approach replaces tedious, manual processes, making any incentive program easy to manage and error free. Incent transforms your sales compensation processes from an administrative sink-hole to a strategic revenue driver that provides valuable insight into the health of your business.

“Xactly has provided us with the most reasonable implementation I have seen in the compensation environment in 20 years.”

– Ingres

Meet the Xactly Incent Modules

While Incent serves as the core of your sales compensation system, the modules fuel the fire by providing extra automation, leveraging sales data to give you more information about your business. All Xactly modules integrate seamlessly with Incent, and can be enabled almost instantly.

analytics

Xactly Analytics™ lets you use validated sales data to answer critical questions about your business like which products are most profitable, or which territories contribute most to your numbers.

delta

Xactly DELTA™ is a managed service that helps you move data you need out of disparate systems and into Incent.

edocs & approvals

Xactly eDocs & Approvals™ helps you manage compensation documents like plans and certification letters, and lets you create reusable custom workflows to manage document routing, review, and approval.

modeling

Xactly Modeling™ helps you answer “what if” scenarios without risking your budget or reputation. Use production data in a model environment to see the effects of plan changes before you make them.

sandbox

Xactly Sandbox™ replicates your Incent environment, allowing you to freely experiment with all the nuances of your compensation system while leaving your production environment unaffected. When you find something that works, Sandbox lets you easily migrate changes to production.

territories

Xactly Territories™ provides an end to end solution for automating territory management and credit assignment processes. With Territories, companies can optimize sales coverage, balance workloads, and assign sales professionals to the most appropriate territories based on a variety of attributes.

views

Xactly Views™ is a report service for Xactly Incent that allows you to customize reports to meet your specific needs. Views lets you combine sales data with data from any other system to create a comprehensive view of your business.

For More Information

Visit www.xactlycorp.com or call 1.866.GO.XACTLY (469.2285) to learn how Xactly Incent lets you pay sales commissions on time and error free, motivating your sales team to do more.

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