

# Custom reports to meet your business needs.

## xactly **views**. Report customization services.

Xactly Views is a report customization service for Xactly Incent that allows you to customize reports to meet your specific needs. Whether you want to create a unique report format or integrate disparate data sources into a cohesive report, Xactly Views allows you to see the data you want, the way you want to see it.

### Integrated Data Services

Xactly Views provides report customization services that can integrate data from Xactly Incent and other data sources to create a holistic view. Combining data from sales compensation with that of other systems gives you the powerful insight you need to make critical business decisions.

### On-Demand Reporting

Run your custom reports when you need them. Through the Xactly Views portal, you can run and distribute a custom report at any time. You can also view the status of reports you are running, audit your custom reporting history, and download results from your custom report runs.

*“Everyone likes the Xactly reports and people are now looking for ways to leverage new reports. We’ve built some very effective ones, and have enjoyed brilliant support and service from Xactly.”*

*-Carestream Health*

### Report Distribution

Creating a custom report is one thing – getting the results to the people who need them is another. With Xactly Views, reports can be setup using any or all of these distribution methods:

- Directly download custom reports through the Views portal
- Email reports to Incent users through the Views portal
- Automatically publish report results to the Custom Reports Pod in Xactly Incent

Depending on your business need, custom reports can be “burst” by user position within Xactly Incent, ensuring that only information specific to each users’ position is viewable, thus guaranteeing that data security remains intact.

*“We have a very high volume of opportunities, and Xactly lets people see all the credits that go through the system without downloading a lot of data - we just create a simple report and make the field happy.”*

*-ARM Holdings*



**DOWNLOAD**  
Custom Reports



**EMAIL**  
Reports to Incent Users

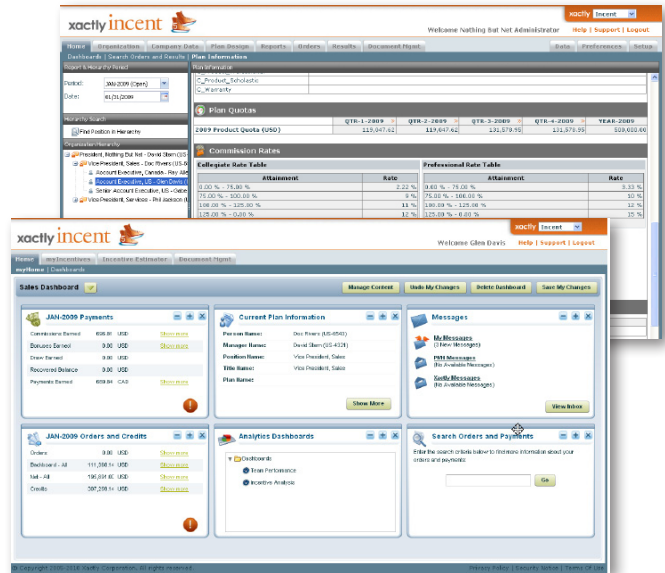


**PUBLISH**  
Report Results to the  
Custom Reports Pod

## Meet The Xactly Incent Family

Xactly Incent is a flexible incentive compensation management tool that usually works best handling the complex requirements of companies with more than 100 sales reps. Incent transforms incentive comp from a headache to a strategic revenue driver with features like:

- Real-time visibility that motivates sales
- Ability to easily adapt comp plans to market changes
- Payouts in multiple currencies
- Expansion modules to extend functionality to:
  - Analytics
  - Document Management
  - Modeling
  - Territory Management
  - Custom Reports
  - Data Management



*“Xactly has provided us with the most reasonable implementation I’ve seen in the compensation environment in 20 years.”*

– Ingres

## Get More from Xactly Incent

Get even more functionality from Xactly Incent with modules ranging from document management to data integration. All modules integrate seamlessly with Incent, and can be enabled almost instantly.

### Xactly Modeling

Xactly Modeling™ helps you answer “what if” scenarios without risking your budget or reputation. Use production data in a sandbox environment to see the effects of plan changes before you make them.

### Xactly Analytics

Xactly Analytics™ helps you use validated data to answer critical questions about your business like which products are most profitable, or which territories contribute most to your numbers.

### Xactly eDocs & Approvals

Xactly eDocs & Approvals™ helps you manage compensation documents like plans and certification letters, and lets you create reusable custom workflows to manage document routing, review, and approval.

### Xactly DELTA

Xactly DELTA™ is a managed service that helps you move data you need out of disparate systems and into Incent.

### Xactly Sandbox

Xactly Sandbox™ replicates your Incent environment, allowing you to freely experiment with all the nuances of your compensation system while leaving your production environment unaffected. When you find something that works, Sandbox lets you easily migrate changes to production.

### Xactly Territories

Xactly Territories™ provides an end to end solution for automating territory management and credit assignment processes. With Territories, companies can optimize sales coverage, balance workloads, and assign sales professionals to the most appropriate territories based on a variety of attributes.

## For More Information

Visit [www.xactlycorp.com](http://www.xactlycorp.com) or call 1.866.GO.XACTLY (469.2285) to learn how Xactly Incent lets you pay sales commissions on time and error free, motivating your sales team to do more.

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